



## Mini-Grid Acceleration Scheme (MAS)

# Call for Proposals

Rural Electrification Agency

On behalf of the Federal Ministry of Power, Works and Housing

With the support from the Nigerian Energy Support Programme (NESP)

Implemented by

**giz** Deutsche Gesellschaft  
für Internationale  
Zusammenarbeit (GIZ) GmbH

# Technical assistance

NESP has provided a pool of experts to support winning bidders throughout project development and implementation stages.

For awarded project developers, this includes:

- Engineering - demand assessment validation, technical system design, implementation and post implementation monitoring and evaluation
- Refining of Business Plans - developing viable and bankable project documents
- Acquisition of Finance – including access to and use of REA in-kind grants and other fiscal incentives

# Technical support: System Design & Engineering

## Project Planning Stage Review

- Detailed demand assessment verification
- Distribution and generation system design
- Component sizing evaluation
- Technical specifications and standards compliance

## Project Implementation Support

- Equipment procurement and checks (quality and quantity)
- Installation supervision – Grid Code standard connections
- Testing and commissioning support

## Post Implementation

- Performance and integrity checks on components
- Reliability of electricity services, user benefits and impacts

# Technical support: Business Planning

## Business plan review:

- Business modelling in line with KeyMaker Model,
- Financial modelling and profitability,
- Risk assessments,
- Operations & Maintenance and Customer Relationship Management Plans,
- Implementation strategy and timelines

# Transaction Support: Financing

- Grant (REA 50%), Equity (Project developers 10%), Debt (financiers 40%)
- Support selected project Developers in the acquisition of Finance
- Scope of transaction support:
  - Mediating in negotiations (e.g. by testing specific terms and conditions of financier in project Financial Model)
  - Investors due diligence criteria and risk assessment
  - Relation oriented match-making



# Thank you!

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