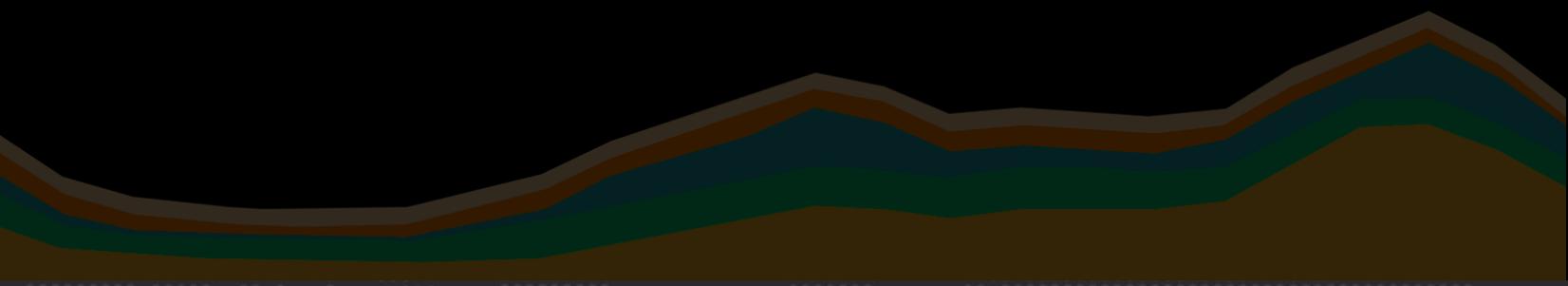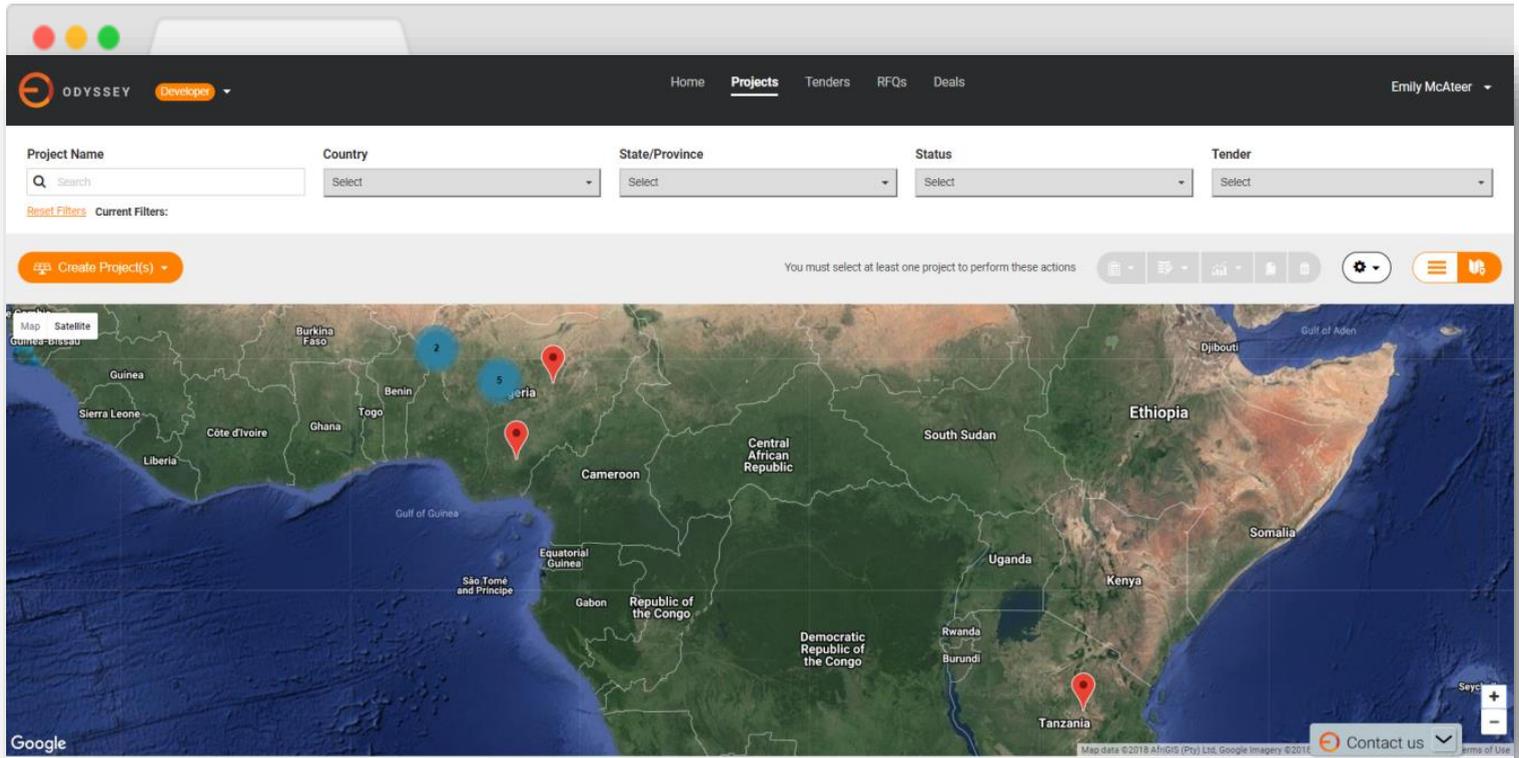# ODYSSEY

Via state-of-the-art software tools and powerful data analytics Odyssey standardizes how mini-grid data is managed, analyzed and communicated – seamlessly connecting project developers, financiers, suppliers and governments to get more projects built.

What is Odyssey?

Odyssey is the mini-grid sector's only end-to-end software platform, centralizing all data from feasibility analysis through operations

With thousands of mini-grids being built around the globe...

DEVELOPERS need digital tools to develop projects <u>at scale</u> and the ability to easily aggregate project data for financing

INVESTORS need standardized, high-quality feasibility analyses for due diligence, access to projects across markets, and robust asset management for growing portfolios of small, distributed assets

GOVERNMENTS need to streamline financing programs by digitizing traditionally cumbersome, non-transparent and expensive gov't/donor programs and to efficiently monitor system quality and program results

Odyssey meets these needs, all the while creating an **operating data set** for the global mini-grid market

The bottom line: Odyssey cuts the cost of administering financing programs by streamlining evaluation and verification…while capturing key data in a sophisticated database with robust analytical tools and an intuitive user interface

Data layer

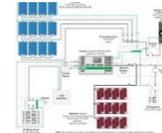| Meter data | System design models | Connections data | Customer & community surveys | Multiple financial models | Technical designs | Community MOUs, Land leases, etc. |

Odyssey enables "feedback loop" analysis of mini-grid projects, tying together all data — from pre-feasibility through to operations
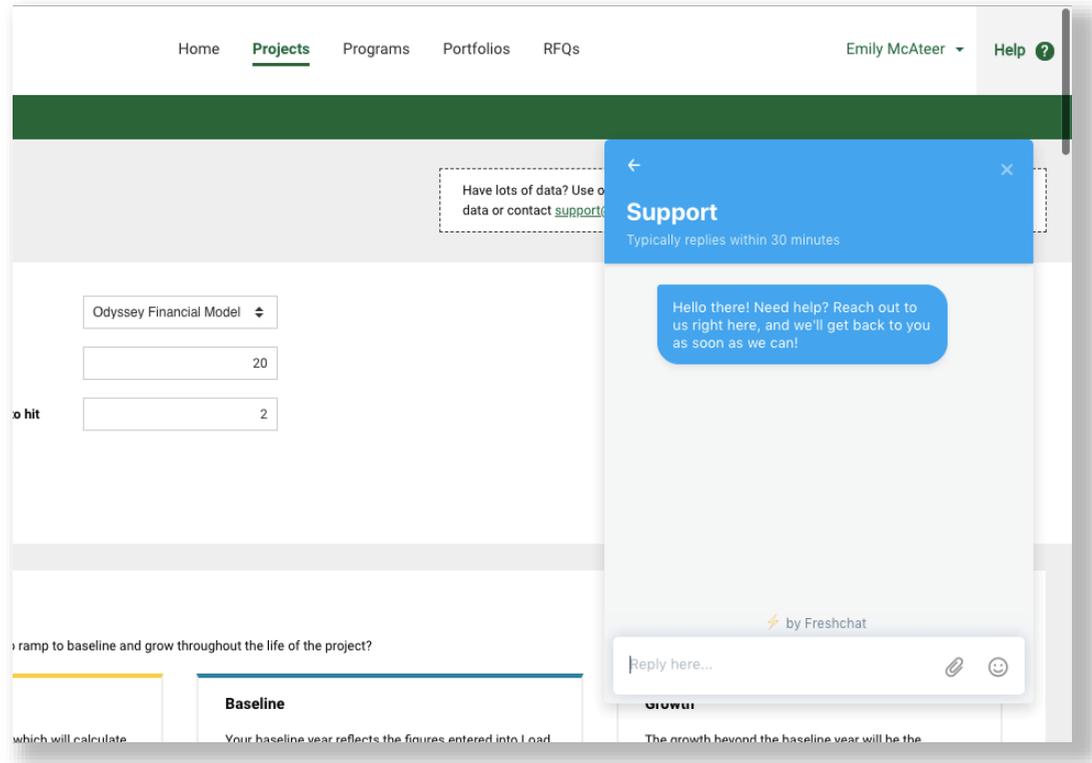
ODYSSEY

Why use Odyssey for financing programs?

STANDARDIZE Proposals based on concrete, transparent, KPIs; streamline the diligence process across stakeholders

IMPROVE The quality of proposals to ensure technical and financial rigor

MEASURE Initial forecasts so that operating data can be compared, generating a "feedback loop" of analysis

GENERATE A robust set of metrics for the sector, across numerous projects and operators

SECURE Data sharing across different stakeholders, using best-in-class database and security technologies
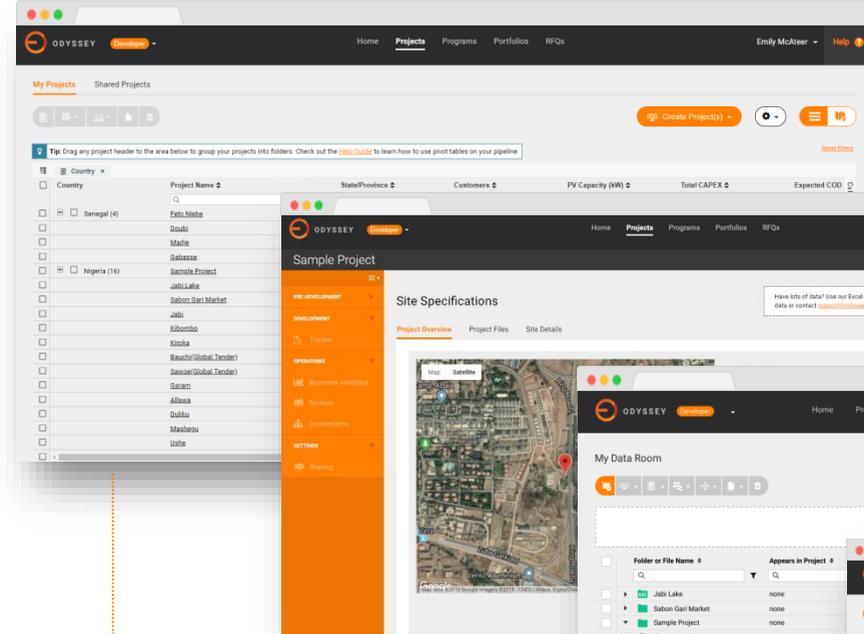
How can the Odyssey team support you?

Odyssey offers MAS-specific instructions and rapid support directly in the application via the chat box.

For the MAS program, all questions directly related to the use of the platform are answered by Odyssey support
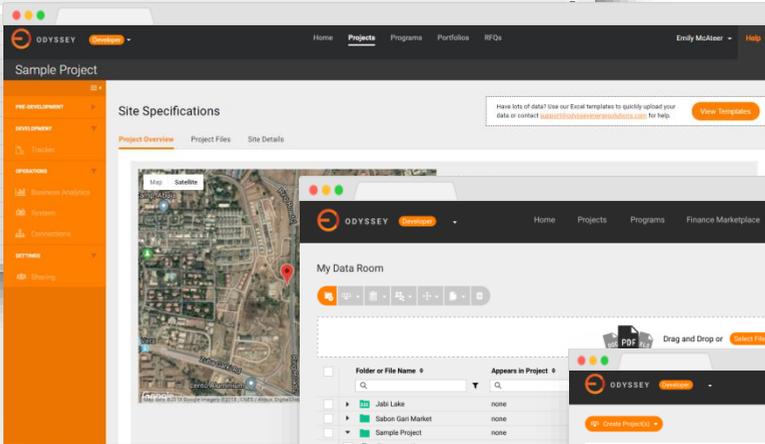
Odyssey At-a-Glance

Comprehensive Diligence
Receive and track standardized proposals with intelligent analytics for any type of financing; verify milestones for funds disbursement

Projects Register
Single "source of truth" to register all projects in your pipeline. Share dashboards, portfolios, and project information; group projects into portfolios
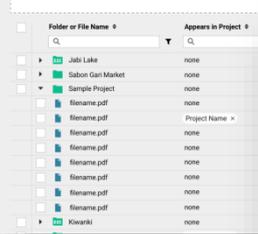
Lifecycle Data
Data modules for pre development feasibility analysis & post development tracking; integration with key external systems (e.g. ERP, CRMs) to organize project data
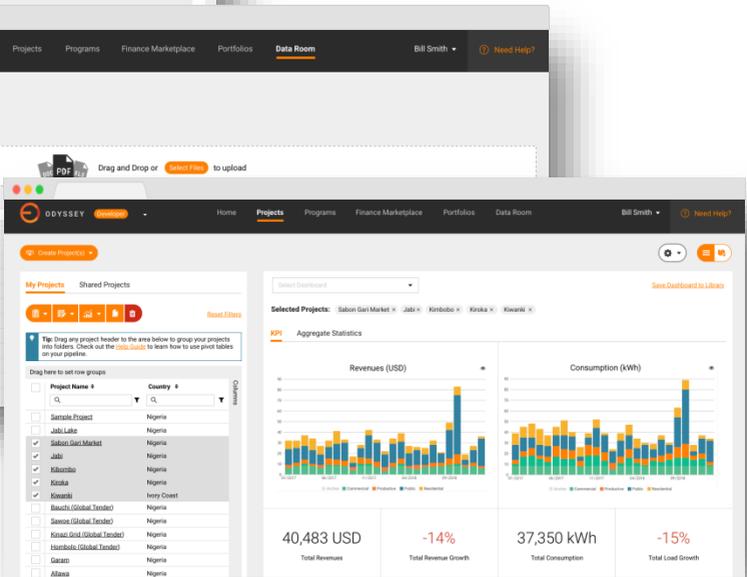
File Management
Flexible data room to manage all files associated with projects, portfolios or organization

Asset Monitoring
Integration with major smart meters and monitoring systems to track project or portfolio performance across financial, technical and operational metrics

Cohesive, productive, agile, experienced team with unique combination of software and sector expertise

Hands-on experience in energy access

Cathy Zoi,
Co-founder/Exec Chair
*CEO, SunEdison's
mini-grid business*

Emily McAteer
Co-founder/CEO
*CRO, SunEdison's
mini-grid business*

Eitan Hochster
VP of BD
*Director of BD,
Lumos Global (SHS)*

Hunter Dudley,
Product Manager
*Engineer, Sunlabob
(Myanmar mini-grids)*

+

Talented software & data team

Ben Shinyambala
VP of Engineering

Aaron Toys
Front-end dev

Yoshi Takahashi
Front-end dev

Rob Morgan
UI & QA

Jessica Ognibene
Data support

ODYSSEY