



RURAL ELECTRIFICATION AGENCY

## CALL FOR PARTICIPATION IN THE DEVELOPMENT OF THE NIGERIA'S RENEWABLE ENERGY SECTOR

The Rural Electrification Agency (REA) is calling all stakeholders across Nigeria's renewable energy sector to indicate their interest in actively participating in the transformational, developmental and strategic initiatives of the REA.

These initiatives are designed to foster ecosystem development, sectoral growth, corporate maturity, address project quality and sustainability challenges, improve operational efficiencies along the renewable energy value chain, and support the attraction of financing to projects in the sector.

### Background

Nigeria's renewable energy sector is poised for substantial growth, presenting a critical opportunity to expand energy access and support sustainable development. However, the sector encounters various challenges, including access to financing, operational and organizational limitations, and market inefficiencies.

It is necessary to strategically tackle these issues and build a more resilient renewable energy ecosystem.

This call by the REA seeks to identify active market participants and conduct a preliminary assessment of the Distributed Renewable Energy (DRE) value chain and ecosystem in order to design result-oriented market development intervention initiatives in coordination with REA's development partners.

### Key Objectives

The primary objectives of this call for participation:

- Identify active participants across the renewable energy value chain, including developers, RESCOs (Renewable Energy Service Companies), EPC contractors, O&M providers, and manufacturers, assemblers or importers of essential components and parts.
- Expand the database of market participants and stakeholders that will benefit from policies and programs designed for the sector.
- Gain insight into the current challenges stakeholders face, such as market access issues, financing barriers, regulatory challenges, and operational inefficiencies.
- Assess company maturity, market readiness, and specific sub-sector involvement (e.g., solar, wind, hydro, biomass, hydrogen) to support REA in developing targeted strategies for sectoral growth.
- Use the data gathered to guide policy development and strategic interventions that de-risk the sector, foster market efficiency, and encourage ongoing stakeholder engagement.
- Provide guidance on market development initiatives to enhance participants' internal capabilities, strengthen their project pipelines, and facilitate financial closures for projects, and support related development partner engagements including collaboration with the proposed Distributed Renewable Energy Enhancement Facility (DREEF).

### Target Participants

REA invites participation from companies and organizations active in the following areas:

1. **Project Developers:** Companies focused on the development of renewable energy projects.
2. **EPC Contractors:** Firms specializing in the engineering, procurement, and construction of renewable energy systems.
3. **O&M Providers:** Companies offering operational management and maintenance services for renewable energy systems.
4. **Full-Service RESCOs:** Firms that generate and deliver renewable energy services.
5. **Manufacturers/Assemblers of Components:** Companies locally producing or assembling renewable energy technology and components.
6. **Importers/Distributors of Components:** Firms importing and distributing renewable energy equipment.
7. **Sub-Sector Specializations:** Including but not limited to mesh grids, isolated and interconnected mini-grids, stand-alone systems, solar home systems, commercial and industrial energy solutions, battery-as-a-service, e-mobility, clean cooking solutions, productive use equipment, and stand-alone power solutions for telecoms.

### Submission Process

Interested companies are encouraged to respond to the call for participation by filling out the form hosted on REA's online platform.

The form and instructions are available on the REA website at <https://rea.gov.ng/call-for-participation-renewable-energy/>

Information collected through the form will be used to engage the market further and design programs and policies that i) Improve corporate maturity of businesses in the sector, ii) Support corporate transition to RESCOs, iii) Provide project development support and quality assurance for project pipelines iv) Address funding gaps at financial close.

### Deadline

Access to the call for participation form will close on **Friday 22nd, November 2024**.

For further details, please visit [www.rea.gov.ng](http://www.rea.gov.ng) or contact us at [resco@rea.gov.ng](mailto:resco@rea.gov.ng)

We look forward to fostering a collaborative environment with stakeholders to advance Nigeria's renewable energy sector.

Signed  
Management